



JOB DESCRIPTION

Key Account Manager

JOB TITLE: Key Account Manager – 4IR

LOCATION: Greenstone, Johannesburg

We have an exciting opportunity available for a Key Account Manager based in Johannesburg.

The FS Group has been on a 50-year journey to protect lives and assets through cutting-edge fire and enterprise security technology, and we'll be doing this for the next 50 years. We are a diverse, agile team of intrapreneurs, specialists, professionals, and collaborators - and we're a lot of fun to work with.

The team member we are looking to bring onboard will be responsible for:

- Effective business relationships
- Achieve monthly order intake as per the target
- Meet and exceed sales targets
- Successful management of multiple projects.

We are looking for someone with:

- A 3-year degree is advantageous.
- Numeracy and accuracy in reporting.
- Experience in client relations is advantageous

When hiring, we look for team members who **align with our values** and believe in delivering excellent customer service, have integrity, maintain a high standard of work, are creative and innovative, highly passionate, high performing and believe in constantly upskilling themselves.

The team member we are looking for needs to be a team player, organized, have good communication skills, give attention to detail and be able to work unsupervised in a busy environment.

To find out more about joining our team, send your CV to hr@fs-systems.co.za